

## Experience

Our unique partnership includes experienced maintenance management professionals, insurance risk transfer specialists, and equipment maintenance experts. The blended expertise of these various disciplines allows us to provide you with a team of highly respected professionals that understand your equipment maintenance management needs and the know-how to deliver solutions. Our professional and service-oriented staff will assist you with all aspects of your maintenance management program.

## Service

Managing your equipment maintenance program is an opportunity for bottom-line improvement and greater operational efficiency. We help our clients end their dependence upon vendor maintenance agreements. Our programs are designed to serve your financial interests, deliver all necessary operational and administrative support, and guide you toward greater cost savings in the future. We distinguish ourselves in the marketplace by putting our clients and their goals first and providing the highest levels of customer service.

For more information contact:



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## Specialists in Diagnostic Imaging Equipment Maintenance Management





*“Our program covers your equipment seven days a week 24 hours a day.”*

After spending years driving efficiencies into your organization, the opportunities for incremental profit growth may look all but exhausted. Fortunately, there is one area that nearly every business has overlooked: efficient and cost-effective equipment maintenance management.

Equipment service agreements represent a \$30 billion dollar industry in the United States. Most equipment manufacturers make their profits on equipment service agreements, not product sales. Therefore, many of the maintenance agreements purchased by your organization may not be serving your financial interests. Do not let guaranteed-cost service agreements deliver big profits for the service providers at the expense of your bottom line.

Equipment maintenance management programs help business managers analyze, control, and reduce their investment in equipment maintenance. You have the opportunity to help improve your profit picture. Simply let us help you take control of your maintenance management program today!



*“We offer a superior product with quality service through experienced people”*

Together we analyze your current equipment maintenance situation and offer flexible options that recognize your current and future business needs. We understand how important it is for you to maintain the relationship with your current service providers. Therefore, we leave you in complete control over who services your equipment. By consolidating your current vendor maintenance contracts into one comprehensive program, we eliminate the high costs and inefficiencies of multiple vendor service contracts, assuring:

- Immediate hard dollar savings from 10-22%
- Comprehensive equipment protection
- Sophisticated online management reports on equipment performance
- Development of a personal repair data-base
- Program engineering and technical support
- Financial strength of a global insurance provider backing the program

Our programs help you better manage your equipment maintenance needs. You gain a clear understanding of your maintenance expenditures enabling you to drive out unnecessary costs.

### **Typical Equipment Covered**

#### **Radiology/X-Ray**

Chest Units  
Cine Film Viewers, Projectors  
CT Scanners Cystology Units  
Dental Units  
Digital Systems  
Fluoroscopic Rooms  
Film Processors  
General Radiographic Rooms  
Mammography Units  
Mobile C-Arms  
Motorized/Film Viewers  
MRI Scanners  
Portable X-Ray Machines  
Special Procedure Rooms  
Angiographic Systems  
Tomographic Rooms  
Physiological Monitoring

#### **Ultrasound Equipment**

Multi-Format Cameras  
Transducers/Probes  
Ultrasound Units

#### **Also Including...**

Functional Labs/Respiratory Therapy  
Cardiology/Stress Test/ICU/EKG  
Radiation Oncology  
Nuclear Medicine  
Laboratory & Surgery

#### **Plus...**

Office Automation  
Data Processing  
Security  
Communication  
And many other systems electronic in nature...